

SHIPPING POLICY – Standard

Revision Date: January 25, 2018

1. Freight Terms:
 - a. For customers buying product from Fort Wayne:
 - i. Domestic Shipments: F.O.B. Fort Wayne, Indiana
 - ii. International Shipments: Incoterms 2010 FCA, Fort Wayne, Indiana
 - b. For customers buying product from Ilkeston:
 - i. Domestic and International Shipments: Incoterms 2010 FCA, Ilkeston, UK
2. Freight Allowed (Prepaid) – Fort Wayne Facility
 - a. Domestic Shipments:
 - i. Freight is allowed on orders totaling \$3,500 (USD net) or more when shipped via our preferred carrier to a single destination within the contiguous United States. Drop shipments defined in section 4 below.
 - ii. US and Canada distributors shipping to a freight forwarder do not qualify for freight allowed.
 - b. International Shipments:
 - i. Freight is allowed on orders totaling \$3,500 (USD net) or more when shipped via our preferred carrier from our facility in Fort Wayne to the freight forwarder's US (consolidation) location.
 - ii. Freight is allowed on orders totaling \$5,000 (USD net) or more when shipped via our preferred carrier to a single destination in Canada, excluding Newfoundland, Labrador, Northern Quebec, Nunavut, Northwest Territories, Vancouver Island and Yukon.
 - iii. Drop Shipments do not qualify for Freight Allowed.
 - c. Freight is allowed on all products that are shipped from TTS as a warranty disposition.
3. Freight Allowed (Prepaid) – Ilkeston Facility
 - a. Domestic and International Shipments:
 - i. Freight is allowed on orders totaling 2,000 (GBP net) or 2,600 (EURO net) or more when shipped via our preferred carrier. Drop shipments defined in section 4 below.
 - ii. For shipments to Africa, the freight allowed policy applies to shipments only as far as the freight forwarder's EU (consolidation) location.
 - iii. Drop Shipments do not qualify for Freight Allowed.
 - b. Freight is allowed on all products that are shipped from TTS as a warranty disposition.
4. Drop Shipments
 - a. A drop shipment is defined as any shipment (partial or complete) going to an address that is not the address of an authorized Tuthill Transfer Systems (TTS) distributor. If a distributor has multiple warehouses it would not be considered a drop ship if it goes to their warehouse (it must have the same business name as the distributor). Any shipments, partial or complete, going to a residential address will be considered a drop ship.
 - b. An authorized distributor may request a drop shipment. All drop shipment costs will be pre-paid and added to the distributor invoice. This is not applicable to the freight allowed programs above. Any exceptions/waivers to the drop ship charge are at the discretion of TTS on a case-by case basis.

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- c. Full pallet quantities of the same SKU will be considered for drop shipment under the Freight Allowed program, please reference full pallet quantities listed in the table below.

SKU	Quantity	SKU	Quantity
FR1210G, FR1210GA	16	FR4210G	16
FR701V, FR701VL, FR700V	12	FR711VA	12
FR311VN, FR311VB, FR310VN	8	FR152	32
FR610G	16	SD1202G	16
FR112	32	NX3210B	16
FR1204G	32	825 meter	130
FR4204G	32	901 meter	100
		NX3204	16

- d. A single purchase order cannot have multiple ship-to addresses; a separate drop-shipped line item must be entered on a new order and is subject to the drop ship policy.